

# GRABYSUR

## PRESS RELEASE

### **GRABYSUR PRESENTS ITS TECHNOLOGICAL CAPABILITIES IN DESIGN, MANUFACTURING AND MRO OF AVIONICS SYSTEMS AT THE 'AEROMART 2024' MEETING.**

*-The Spanish company will present its business lines aimed at the manufacture of components for on-board aircraft systems and equipment, as well as its broad portfolio of technological products in the field of night vision.*

*-The aim of its participation in Aeromart, from 3 to 5 December, is to boost its international presence and analyse business and collaboration opportunities with potential customers and partners that could subsequently lead to new agreements or contracts.*

*-To this end, it will maintain an intense agenda of contacts and commercial interviews with the main companies in the aerospace sector attending the event, through its own stand located on the event site.*

*-Aeromart Toulouse is one of the largest business meetings of the aerospace industry in Europe and will bring together the main companies and manufacturers (OEM's) in the sector, as well as international contractors and other leading suppliers in the supply chain.*

**-27 November 2024-** The Spanish company **Grabysur**, specialised in the manufacture of flight instruments and night vision equipment for aircraft and helicopter cockpits, will participate from 3 to 5 December in the Aeromart Toulouse International Aerospace Fair, where it will present its latest technological capabilities in design, manufacture and MRO for the aeronautical industry.

This biennial event brings together the world's leading aeronautics manufacturers, subcontractors and suppliers. Hosted for the second time at the new MEETT exhibition centre, Aeromart will welcome more than 4,000 aeronautics and space professionals (+14% more than in 2022) from 1,200 companies from 40 countries. The event provides a detailed overview of the latest trends and challenges in the sector, currently focused on innovation and decarbonisation.

Grabysur, which is participating for the fourth time in this fair, has an independent, large stand (H3-E82), where six representatives of the company, from the Management, Engineering and Quality departments, will exhibit some of its most innovative products and hold interviews with various companies.

With its participation in Aeromart, Grabysur seeks to present its activity and its portfolio of capabilities at an international level, maintain commercial contacts with the main

companies in the sector, and analyse business and collaboration opportunities with potential clients that may subsequently lead to agreements or new contracts.

The company will present its technological capabilities in the supply of aircraft navigation and control equipment and on-board communication systems for aircraft and helicopters, as well as other customised technological solutions (keyboards, bezels, dials, knobs, etc.). It will also serve to strengthen ties with its current partners and customers present at the event and reinforce its European leadership position in the production of flight instrumentation including equipment adapted to night vision (NVIS) for aircraft mainly, where it has consolidated its position as Tier One or first level contractor for Airbus Defence & Space (Airbus Group), being one of the few companies in Europe with the necessary specialisation for the production of this technology.

The event includes a conference programme where global leaders and experts will address the issues and challenges that most concern the aerospace industry for the future. In addition to conferences, there will be interactive workshops and networking opportunities to foster collaboration and progress in the global aerospace industry. More than 17,000 B2B meetings are expected to take place.

### **Continued growth**

Grabysur's objective is to continue growing in the aeronautical market thanks to the increase in orders and workload of its current contracts and the new agreements and contracts that may arise from its new lines of business, such as aircraft equipment and components for on-board systems.

Its specialisation in the manufacture of cockpit equipment and the conversion of equipment to night vision for the aeronautical, naval and defence sectors, and its **experience in major Airbus military aviation programmes** (such as the A400M, A330MRTT, C295, CN235), have made the company an international benchmark in this field.

This technological know-how, together with forecasts for an increase in workload and new lines of business, consolidate Grabysur's growth expectations, with a forecast to increase its turnover by almost 20% in 2024, after having achieved a 107% growth in sales in the last five years. Likewise, its workforce has increased by 45% in the last 6 years, with special emphasis on qualified profiles, as engineering accounts for 30% of the company's turnover.

The avionics design and manufacturing activity currently accounts for almost 100% of the company's turnover. Grabysur is the only Spanish manufacturer specialising in night vision instruments and has only four competitors in Europe, with whom it shares this market.

**For more information and interviews:**

**PRESS- Marta Franco, +34 655 670 508** [mfranco@euromediagrupo.es](mailto:mfranco@euromediagrupo.es)